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CARRARA—Pure White Cottage Tulip  
Offered on Page 6

# FLOWER BULBS ROOTS AND PLANTS



Wholesale List

FALL 1939

TERMS OF SALE  
ON INSIDE COVER

SEE PAGES  
14 - 15  
For Fast Selling  
Line of  
Attractive  
Bulb  
Packages

# WALTER J. GUILLE, INC.

FLOWER BULB SPECIALISTS

HICKSVILLE, LONG ISLAND, NEW YORK

# PAPER-WHITES AND OTHER TENDER NARCISSUS

These Narcissus, with their sweet-scented clusters of white cream-colored flowers, are sold most extensively for winter flowering in the home and therefore, as they can be easily flowered under home conditions makes them one of the leading subjects for store sale. We suggest that these bulbs be offered for sale in combination with fancy bowls and other containers, together with the necessary planting material such as bulb fibre or pearl chip, both of which are offered on back cover.

For florist's use they provide a quick catch crop through the mid-winter months when flowers are usually scarce and expensive.



Narcissus, Paper-White

## Terms and Conditions of Sale

This is a wholesale catalog and intended for trade buyers as we do no retail business. This list cancels all previous quotations. Prices as quoted are f.o.b. Hicksville, and include packing. Terms are less 3% for cash with order or net 5 days, less 2% in ten days, on approved credit.

## Non-Warranty

Although we exercise the greatest care and precaution in sending out our stock as should perform entirely satisfactory, we nevertheless give no guarantee, expressed or implied, as to the quality, desirability or productiveness of any bulbs or root we send out and will in no way be responsible for the crop. If the purchaser does not accept our bulbs or root under these conditions, they are to be sent back to us. No claims whatever will be allowed unless reported to us within 48 hours after the merchandise is received.

Less than 25 bulbs sold at the dozen rate, from 25 to 249 at the 100 rate, 250 and more at the 1000 rate.

## Paper-White Grandiflora

Our bulbs are grown in Northern Florida in a section often referred to as "the flower capital of the country".

### LARGE CLUSTERS OF PURE WHITE

(See Pages 14 and 15 for Paper Whites in Cellophane Packages)

	Doz.	100	1000	Doz.	100	1000
12 ctm.		\$ .20	\$1.20	1000		
13 ctm.		.25	1.75	15.00		

## Soleil D'Or

Clusters of deep yellow

	Doz.	100	1000
14 ctm.		\$ .60	\$4.25
15 ctm.		.70	4.75
16 ctm.		.80	5.25
			\$35.00
			40.00
			45.00

## Chinese Sacred Lilies

Clusters of cream yellow with darker yellow eye

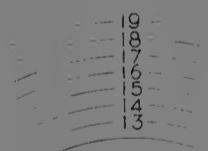
Doz.	100	1000
\$ .70	\$4.75	\$40.00



Chinese Sacred Lilies

## A Few Words About Bulb Sizes

No comparison of prices can be made without a similar comparison of sizes and quality. Wherever practicable in this catalog we have shown the actual sizes in centimeters of the bulbs we are offering and our quality is the finest in every instance. Most bulbous subjects are measured by centimeters in circumference and the following scale drawing will enable buyers to determine the sizes they require.



12 CENTIMETERS IN CIRCUMFERENCE

## EASTER DATES

1940, MARCH 24th  
1941, APRIL 13th

# Dutch Hyacinths

For outdoor planting these bulbs are a universal favorite as they provide a show in the early spring garden that is unobtainable with other subjects. For florists' forcing they are a dependable crop and indispensable to the pot plant grower.

There is a vast difference in the quality of Hyacinths that is not apparent in the size or appearance of the bulbs. To judge from the glowing reports on the stock we have been sending out we believe that our bulbs, size for size, will out-perform a great many and be bettered by none. We invite comparison.

The varieties of Hyacinths listed below are the leaders in their respective colors.

**City of Haarlem.** Bright golden yellow. Makes a large spike. Considered the finest of the yellows.

**Gertrude.** Rosy pink, compact spike. A favorite with florists.

**Grand Maitre.** Fine deep porcelain blue. Large well-formed spike on strong stem. Most popular blue variety.

**King of the Blues.** Deep glossy blue. Well-formed large spike on shorter stem. Late forcer.

**Lady Derby.** Two-toned light pink with large bells on heavy truss. Early.

**I'Innocence.** Pure white with a large, loose spike of elegant form. The most popular of all white varieties.

**La Victoire.** Brilliant carmine-red.

**Marconi.** Deep rosy pink. A very fine variety.

**Queen of the Blues.** Light blue with silvery shadings. Makes a large spike. Very good for all purposes.

**Queen of the Pinks.** Beautiful deep rosy pink. Large spike of fine bells. Late forcer.



The size of a Hyacinth bulb to a great extent regulates the size of the flower truss that will be produced. All of the above varieties are available in the following sizes at the prices as shown.



French White Roman Hyacinths

	Doz.	100	1000
19 ctm., exhibition size .....	\$1.50	\$11.00	\$95.00
18 ctm., first size .....	1.35	9.50	85.00
17 ctm., second size .....	1.15	7.80	68.00
16 ctm., forcing size .....	.95	6.50	57.00
15 ctm., bedding size .....	.70	5.50	49.00
13 ctm., miniature size .....	.60	4.00	33.00

## French Roman Hyacinths

Each year sees a marked gain in the demand for these bulbs. They make a beautiful pot plant for the Christmas trade and can be readily forced into flower at that time. Each bulb produces several spikes of very graceful, fragrant flowers. Useful as cut flowers and also recommended for house culture.

WHITE	BLUE						
Doz.	100	1000	Doz.				
12 ctm. ....	\$1.00	\$6.75	\$57.00	Price .....	\$0.75	\$4.50	\$37.50
13 ctm. ....	1.10	7.50	67.00	PINK	Doz.	100	1000

WHITE	BLUE						
Doz.	100	1000	Doz.				
12 ctm. ....	\$1.00	\$6.75	\$57.00	Price .....	\$0.75	\$4.50	\$37.50
13 ctm. ....	1.10	7.50	67.00	PINK	Doz.	100	1000

NOTE: You may deduct 5% when cash accompanies order



#### ZWANENBURG. Pure White

	Doz.	100	1000
<b>AFTERCLOW.</b> Beautiful two-toned variety of of rosy orange with salmon tinted edges. Extra fine .....	.40	\$2.75	\$23.00
<b>Baronne de la Tonnaye.</b> Fine sturdy grower. Deep rose with edges of light pink and toned with blue and white. ....	.40	2.75	23.00
<b>BARTIGON.</b> Fiery red. The most popular one with florists on account of its earliness and free flowering qualities. ....	.40	2.75	23.00
<b>CITY OF HAARLEM.</b> An immense flower of deep scarlet. Perfect cup-shaped, on long, strong stem. Very fine. ....	.60	4.00	34.00
<b>Clara Butt.</b> Salmon-pink. An old favorite that is still very popular. ....	.40	2.75	23.00
<b>FARNCOMBE SANDERS.</b> Bright scarlet and very fine for garden and greenhouse. ....	.40	2.75	23.00
<b>Inglescombe Yellow.</b> (Listed under Cottage Tulips, page 6). ....	.40	2.75	23.00
<b>Jubilee.</b> A very beautiful variety. Color is blue-purple. A favorite with many people.	.65	4.20	35.00
<b>KING GEORGE V.</b> Deep cherry-red with blue base. Large size and fine form. One of the finest of the newer varieties. ....	.55	3.60	30.00

## Giant Darwin Tulips

### All Top-Size Bulbs of Finest Quality

Darwin Tulips are the most popular of all spring bulbous items and no method of flower production produces such a glorious showing at such a small cost and with so little effort. We are among the largest importers and have available at our warehouse here in Hicksville a large supply of all the varieties listed here—and these varieties are the pick of all the commercial leaders as well as the tested newer kinds that are available at reasonable prices.

The bulbs we offer are all **top size** and will measure approximately 13 centimeters. For early forcing it is desirable to use these large size bulbs, but for later greenhouse work, for cold frames and outdoor planting, the smaller size offered on the next page will produce admirably and at a substantial saving in cost.

### Prices Are Lower This Year !

	Doz.	100	1000
<b>King Harold.</b> Deep purple-red. Tall and handsome kind. ....	.50	\$3.35	\$28.00
<b>La Condeur</b> (White Queen). Flesh-pink which fades to near white. ....	.40	2.75	23.00
<b>La Fiancee.</b> Deep rose which shades to a delicate pink at the edges. A very handsome variety. ....	.50	3.35	28.00
<b>LA TULIPE NOIRE</b> (The Black Tulip). This is the nearest to a black Tulip that has been developed. Large, sturdy grower. Deep purplish black. ....	.55	3.60	30.00
<b>Mme. Krelage.</b> Lilac-rose color with edges of lighter shade. ....	.40	2.75	23.00
<b>MATCHLESS.</b> Satin rose. Very fine forcing variety but not recommended for outdoors	.45	3.00	25.00
<b>PRIDE OF HAARLEM.</b> Old rose with scarlet shadings and light blue base. One of the popular old timers. ....	.40	2.75	23.00
<b>PRINCE OF WALES.</b> Glowing salmon-scarlet with pink shadings. Extra fine form and size. ....	.50	3.35	28.00
<b>PRINCESS ELIZABETH.</b> Beautiful clear deep pink with long stem. Popular for forcing	.45	3.00	25.00

For  
Mother's  
Day

An outdoor planting of Darwin Tulips for this big flower day should prove a profitable venture. The bulbs should be planted in beds so that sash can be put over them in the early spring and the flowering period thus regulated. For this purpose the first size bulbs offered on the opposite page should produce splendidly.

Less than 25 bulbs sold at the dozen rate, from 25 to 249 at the 100 rate, 250 and more at the 1000 rate.

# Giant Darwin Tulips—Continued

	Doz.	100	1000
PROFESSOR RAUWENHOF. Cheery - rose. Good, sturdy grower. ....	\$ .40	\$2.75	\$23.00
REV. H. EWBANK. A fine shade of lavender-violet. The most popular of this color for outdoor planting. ....	.40	2.75	23.00
ROSE COPELAND. Dark pink. Sport of Wm. Copeland. Can be forced just as early.	.55	3.60	30.00
SUNDEW. Cerise-red with a beautiful two-tone serration around the edges of the petals. ....	.55	3.60	30.00
THE BISHOP. A very beautiful deep heliotrope-blue. Tall, sturdy grower and large flower. Extra fine. ....	.65	4.50	37.50
VENUS. One of the finest of the newer kinds. A beautiful silvery rose of large size and good form. Extra fine. ....	.60	4.25	36.00
WM. COPELAND. Lilac-rose. This is the earliest forcing Darwin, and therefore greatly used. Not recommended for outdoors. ....	.40	2.75	23.00
WM. PITT. This is the largest and finest of the early red varieties. A fine Tulip for all purposes. ....	.45	3.00	25.00
YELLOW GIANT. A fine, tall growing, pure yellow that is a beauty for outdoor planting. ....	.55	3.60	30.00
ZWANENBURG. Pure White Darwin Tulip. Large flower of perfect form on long, strong stems. Now available for the first time at this low price. ....	.55	3.60	30.00

## HOME GROWN DARWIN TULIPS

Flowering size bulbs for outdoor planting at very reasonable prices.

BARONNE DE LA TONNAYE

BARTIGON

CLARA BUTT

FARNCOMBE SANDERS

INGLEScombe YELLOW

PRIDE OF HAARLEM

PRINCESS ELIZABETH

PROFESSOR RAUWENHOF

REV. H. EWBANK

WM. PITT

ALL AT THE  
SAME PRICE

Per doz. ....	\$ .25
Per 100 ....	1.80
Per 1000 ....	15.00

## First Size Bulbs At Lower Prices

These bulbs average 12 centimeters, and bulbs of this size produce splendidly for late forcing and outdoor planting. This size bulb is available only in the following varieties:

	Doz.	100	1000
AFTERCLOW	\$ .30	\$2.25	\$19.00
BARONNE DE LA TONNAYE	.30	2.25	19.00
BARTIGON	.30	2.25	19.00
CITY OF HAARLEM	.50	3.15	26.00
CLARA BUTT	.30	2.25	19.00
FARNCOMBE SANDERS	.30	2.25	19.00
INGLEScombe YELLOW	.30	2.25	19.00
KING GEORGE	.45	3.00	25.00
LA CANDEUR	.30	2.25	19.00
LA TULIPE NOIRE	.40	2.75	23.00
MADAME KRELAGE	.30	2.25	19.00
PRIDE OF HAARLEM	.30	2.25	19.00
PRINCE OF WALES	.45	3.00	25.00
PRINCESS ELIZABETH	.35	2.40	20.00
PROFESSOR RAUWENHOF	.30	2.25	19.00
REV. H. EWBANK	.30	2.25	19.00
THE BISHOP	.55	3.60	30.00
VENUS	.50	3.25	27.50
WM. PITT	.35	2.40	20.00
YELLOW GIANT	.45	2.90	24.00
ZWANENBURG	.45	2.90	24.00



Inglescombe Yellow

## Darwin Tulip Mixtures

All of our mixtures are made up by blending an assortment of popular named kinds and this assures a wide range of colors.

	Doz.	100	1000
TOP SIZE MIXTURE ....	\$ .35	\$2.40	\$20.00
FIRST SIZE MIXTURE ....	.30	2.00	17.50
FEATURE MIXTURE—This mixture is made up for those who have a competitive problem or for those who want to make a feature sale at an attractive price. All flowering size bulbs. ....	.25	1.70	14.00

NOTE: YOU MAY DEDUCT 5% WHEN CASH ACCOMPANIES ORDER.



**ALBINO**

## Cottage or May Flowering Tulips

These flower right after the Darwin Tulips and contain many colors not available in the latter group. Their stems are longer and slimmer and the flowers present a very graceful appearance as many of them have pointed and reflexed petals.

	Doz.	100	1000
<b>ALBINO.</b> A beautiful new white variety that is fine in the garden or in the greenhouse. ....	.55	\$3.60	\$30.00
<b>CARRARA.</b> The most popular pure white variety. Fine form, good substance and strong stem. ....	.55	3.60	30.00
<b>DIDO.</b> This is a beautiful Tulip. Large orange-rose with margin of yellow makes a wonderful showing ....	.45	3.00	25.00
<b>GRENADIER.</b> Brilliant orange-red. Extra large flower. ....	.45	3.00	25.00
<b>INGLEScombe PINK.</b> Fine salmon-pink with blue base. ....	.45	3.00	25.00
<b>INGLEScombe SCARLET.</b> Full-toned scarlet with black base. ....	.45	3.00	25.00
<b>INGLEScombe YELLOW. Clear Light Yellow.</b> This is one of the most dependable of all Tulips and as a result its popularity increases each season. It is a favorite with market growers and the flowers usually command top prices. We have provided an extra large stock of select bulbs. ....	.40	2.75	23.00
<b>JOHN RUSKIN.</b> Rich apricot-orange with pink and gold flushings. A beautiful combination ....	.45	3.00	25.00
<b>MOONLIGHT.</b> Large sulphur yellow ....	.45	3.00	25.00
<b>MRS. MOON.</b> Pure yellow. Large flower on long stem and a favorite. ....	.50	3.25	27.50
<b>PICOTEE.</b> White with pink margins that encompass the flower as it develops. This coloring and fine form make this variety always popular. ....	.45	3.00	25.00
<b>FINEST MIXTURE</b> of Cottage Varieties ....	.45	3.00	24.00

## Breeder Tulips

In size, shape and time of flowering these compare with the Darwin Tulips but differ in that the colors run more to the art shades. They are not used extensively for forcing but for garden planting they become more popular each year.

<b>BACHUS.</b> Deep violet, blue and purple. White base. Large and tall.	Doz. \$ .50	100 \$3.25	1000 \$26.00
<b>BRONZE QUEEN.</b> A pleasant shade of bronze-buff. An old favorite.	.50	3.25	26.00
<b>CARDINAL MANNING.</b> Lilac-rose with broad yellow edges on petals. A strikingly beautiful variety.	.50	3.25	27.00
<b>DOM PEDRO.</b> Coffee brown with maroon shadings. Unique and attractive.	.60	3.85	32.00
<b>FEU ARDENT.</b> Fiery orange red. Very fine.	.65	4.50	37.50
<b>JAUNE D'OEUF.</b> Lilac-rose with broad yellow edges on petals. An old favorite that is still popular.	.50	3.25	27.00
<b>LUCIFER.</b> Terra-cotta orange with pink shadings. Fine large flower.	.50	3.25	27.00
<b>LOUIS XIV.</b> Dark purple with bronze flushings and golden brown edges. Tall, strong grower and the favorite of this group.	.50	3.25	27.50
<b>PANORAMA.</b> Reddish mahogany of an odd and beautiful shade. Very nice.	.50	3.25	27.00
<b>PRINCE OF ORANGE.</b> (Orange Beauty). Deep orange-red with a yellowish margin.	.50	3.25	27.00
<b>ST. JAMES.</b> Dark lilac with bronze edge and yellow base.	.55	3.60	30.00
<b>VELVET KING.</b> Purple-violet. Tall, handsome grower.	.50	3.25	27.50
<b>YELLOW PERFECTION.</b> Bronze yellow with purple shadings. Very popular variety.	.60	4.00	33.00
<b>FINEST MIXTURE OF BREEDER TULIPS</b>	.45	3.25	26.00

### Botanical Tulipa *Clusiana*

This little French Tulip continues to gain in popularity and is featured by many who prefer the dainty and unusual in their gardens. The outer row of petals are pink and violet and the inside rose-white which makes a delightful combination. They should be planted in groups for best effect.

Doz., 55c; per 100, \$3.25; per 1000, \$27.50



*Clusiana*

# Single Early Tulips

These Single Early Tulips are the first to bloom and while their main use is for Florist forcing and for formal bedding in parks, some of the varieties are still widely used for garden planting. This is particularly true of Keizerskroon, for the color combination of this striking variety is unmatched in any other types of tulips.

	Doz.	100	1000
<b>BELLE ALLIANCE.</b> Large, brilliant scarlet. Fine for outdoor planting. ....	.50	\$3.25	\$27.00
<b>COULEUR CARDINAL.</b> Fine, strong red on long stem. ....	.50	3.25	27.00
<b>FRED MOORE.</b> Deep orange. Fine for forcing	.50	3.25	27.00
<b>GEN. DE WET.</b> A beautiful orange and a very exquisite flower ....	.65	4.20	35.00
<b>HOBBEWA.</b> Attractive combination of lilac and orange. ....	.50	3.25	27.00
<b>IBIS.</b> Deep rose. Earliest and best for forcing	.50	3.25	27.00
<b>KEIZERSKROON.</b> Bright red with broad golden yellow border. Very attractive for both forcing and outside planting. ....	.65	4.20	35.00
<b>PINK BEAUTY.</b> Beautiful shade of pink on white base. Very fine ....	.65	4.20	35.00
<b>PRINCE OF AUSTRIA.</b> Beautiful orange-red. This is one of the few sweet scented Tulips. Does well wherever used. ....	.50	3.25	27.00
<b>RISING SUN.</b> Fine deep yellow. Large flower. Best yellow for forcing and early bedding.	.50	3.25	27.00
<b>ROSE LUISANTE.</b> Deep rose and white. Very showy and distinct. ....	.50	3.25	27.00
<b>WHITE HAWK.</b> This is the favorite pure white variety. Large flower. Of good keeping quality. ....	.50	3.25	27.00



Outdoor Planting of Double Tulips

	Doz.	100	1000
<b>YELLOW PRINCE.</b> Bright yellow with red featherings as bloom ages. An old favorite for forcing and outside. ....	.50	3.25	27.00
<b>FINEST MIXTURE.</b> Single varieties. ....	.45	3.00	25.00

# Double Early Tulips

These Tulips, with their full double flowers, resemble miniature Peonies and are a favorite with florists for pot culture. They are also very handsome in the garden.

## Parrot Tulips Fantasy

The odd-shaped Parrot Tulips always attract favorable attention. This variety is the handsomest and has been in big demand ever since introduced a few years ago. The color is soft rose with beautiful green stripes and salmon on the inside of the petals.

Per doz., \$.50      Per 100, \$3.25  
Per 1000, \$26.00

## Mixed Parrot Tulips

Per doz., \$.50      per 100, \$3.25  
Per 1000, \$26.00



Parrot Tulip Fantasy

**COURONNE d'OR.** Deep golden yellow with slight orange shade. The most popular of this color. ....

Doz. 100 1000  
\$.55 \$3.60 \$30.00

**ELECTRA.** Fine deep carmine and a good producer. ....

.50 3.25 27.00

**MR. VAN DER HOEF.** Pure golden yellow. Beautiful large flower which does equally well when forced or planted outside. ....

.50 3.25 27.00

**MURILLO.** Delicate pink and an old favorite. ....

.50 3.25 27.00

**PEACH BLOSSOM.** Dark pink and a very popular variety for pot culture; also beautiful when planted outdoors. ....

.50 3.25 27.00

**RUBRA MAXIMA.** A favorite dark red for outside planting. ....

.50 3.25 27.00

**TEAROSE.** Sulphur-yellow with apricot shadings. Quite popular. ....

.50 3.25 27.00

**FINEST MIXED.** Double varieties ....

.50 3.15 26.00

## COLORED DISPLAY CARDS

Free with Orders for Bulk Bulbs

We have prepared beautiful display cards for many of the varieties of bulbs offered in this catalog and these cards, which show the flowers in natural colors, are a big help to those who sell dry bulbs. We also have attractive window banners and streamers. Store keepers should ask us for these when ordering —there is no charge.

See Terms of Sale Inside Front Cover



WHITEWELL

## Daffodil Mixtures

### Naturalization Mixture

This mixture is composed of varieties particularly adaptable to this purpose and the vogue for naturalized plantings of Daffodils is one that offers good possibilities of quantity sales to your customers.

**Doz. \$ .35      100, \$2.50      1000, \$20.00**  
**Special Price for 10,000 \$175.00**

### TRUMPET MIXTURE

**Doz. \$ .60      100, \$4.00      1000, \$35.00**

### SHORT CUP MIXTURE

**Doz. \$ .35      100, \$2.50      1000, \$20.00**



EMPEROR

## Daffodils (Hardy Narcissus)

	Doz.	100	1000
<b>ALBA PLENA ODORATA.</b> Late, gardenia-like, double, white. Sweet scented.			
Double Nose Bulbs .....	.80	\$5.25	\$45.00
First Size Bulbs .....	.55	3.60	30.00
<b>BARRI CONSPICUUS (Barri).</b> Yellow perianth, short yellow cup with orange-scarlet edge.			
Double Nose Bulbs .....	.70	4.75	40.00
First Size Bulbs .....	.45	3.00	25.00
<b>CAMPERNELLE RUGULOSUS (Single).</b> Very fragrant, deep yellow, with several flowers on each stem. Commonly known as jonquils.			
Double form of the above .....	.65	4.20	35.00
<b>CAMPERNELLE RUGULOSUS (Double).</b> Double form of the above .....	.70	4.75	40.00
<b>DOUBLE VAN SION.</b> The old favorite double yellow Daffodil.			
Double Nose Bulbs .....	.90	6.00	50.00
First Size Bulbs .....	.50	3.35	28.00
<b>ELVIRA (Poetaz).</b> Pure white with orange-yellow eye. One of the most popular cluster types. Top size.			
Top size .....	.80	5.25	45.00
<b>EMPEROR (Ajax).</b> Large golden yellow trumpet with deep primrose perianth.			
Double Nose Bulbs .....	.90	6.00	50.00
First Size Bulbs .....	.65	4.50	38.00
<b>EMPRESS (Ajax).</b> Deep yellow trumpet with white perianth.			
Double Nose Bulbs .....	.90	6.00	50.00
First Size Bulbs .....	.65	4.50	38.00
<b>GLORY OF LISSE (Poeticus).</b> One of the finest of this type. White with red eye.			
White with red eye .....	.90	6.00	50.00
<b>GLORY OF SASSENHEIM (Ajax).</b> Large, stury bicolor. White perianth and yellow trumpet.			
Double Nose Bulbs .....	1.00	6.40	54.00
First Size Bulbs .....	.80	5.25	45.00
<b>GOLDEN SCEPTRE.</b> A very fine large Campernelle.			
Large .....	1.00	6.50	55.00
<b>GOLDEN SPUR (Ajax).</b> The old favorite for early forcing. Uniform deep golden yellow.			
Double Nose Bulbs .....	.85	5.75	48.00
First Size Bulbs .....	.65	4.20	35.00
<b>KING ALFRED (Ajax).</b> The most popular of all the trumpet kinds. Both trumpet and perianth are uniform golden yellow. Long, strong stems and fine form. We have a fine stock of northwestern bulbs—the finest produced. Top size mother bulbs which produce two and three flowers.			
Top size .....	1.25	8.50	70.00
Second Size Double Nose .....	1.10	7.20	60.00
<b>LAURENS KOSTER (Poetaz).</b> The most popular of the cluster type. White with orange cup.			
White with orange cup .....	.80	5.25	45.00
<b>MINISTER TALMA (Ajax).</b> Large golden trumpet.			
Double Nose Bulbs .....	1.15	7.75	65.00
First Size Bulbs .....	.80	5.25	45.00
<b>OLYMPIA (Ajax).</b> Very fine light yellow trumpet variety.			
Double Nose Bulbs .....	1.35	9.00	75.00
First Size Bulbs .....	1.10	7.20	60.00
<b>ORANGE CUP (Poetaz).</b> Deep yellow perianth with handsome, frilled, orange cup.			
Orange cup .....	1.15	7.75	65.00
<b>ORNATUS (Poeticus).</b> Pure white with red edged cup.			
Red edged cup .....	.70	4.75	40.00
<b>QUEEN OF THE NORTH (Leedsi).</b> Large, broad white perianth with lemon cup.			
Lemon cup .....	.65	4.20	35.00
<b>RECURVUS (Also known as Pheasant's Eye).</b> The old favorite late Poeticus. White with scarlet cup.			
Scarlet cup .....	.75	5.00	42.50
<b>SIR WATKIN (Incomp.).</b> Sulphur petals with deep yellow cup. A favorite with market gardeners because of its earliness and free flowering qualities.			
Sulphur petals .....	.90	6.00	50.00
First Size Bulbs .....	.65	4.20	35.00
<b>SPRING GLORY (Ajax).</b> The most popular commercial bicolor. Yellow trumpet with white perianth. Large, fine flower.			
Yellow trumpet .....	1.00	6.40	54.00
First Size Bulbs .....	.80	5.25	45.00
<b>VAN WAVEREN'S GIANT (Ajax).</b> One of the largest and finest of the trumpet varieties.			
Giant .....	1.80	12.50	105.00
<b>WHITEWELL.</b> Flat white petals with large, conary yellow cup. Sturdy grower.			
Sturdy grower .....	1.10	7.20	60.00

Less Than 25 Bulbs Sold at the Dozen Rate, From 25 to 249 at the 100 Rate,  
 250 and More at the 1000 Rate

## Colchicum—Fall Flowering Crocus

These bulbs produce their flowers, which resemble huge crocus, early in the Fall and for best results must be planted early. They are also well adapted for flowering in the home where they require very little care or attention. The bulbs are large and each produces a group of flowers. The foliage appears in the early Spring.

**AUTUMNALE MAJOR.** This is the most popular variety.

Per Doz., \$2.25

Per 100, \$15.00

Per 1000, \$125.00



CROCUS

## Crocus—Spring Flowering

This showy, early spring subject continues to gain in popularity each season and the low prices permit of extensive plantings at moderate costs. Each bulb produces several flower spikes.

The varieties we list below are the most popular ones and cover the whole range of available color combinations. Group plantings produce the best effects.

	Doz.	100	1000
<b>BARON VON BRUNOW.</b> Blue and Purple .....	\$ .25	\$1.50	\$12.00
<b>KING OF THE WHITES.</b> Large pure white. Very fine. ....	.25	1.50	12.00
<b>MONT BLANC.</b> Pure white. ....	.25	1.50	12.00
<b>PURPUREA GRANDIFLORA.</b> Large deep purple and the finest of this color. ....	.25	1.50	12.00
<b>YELLOW MAMMOTH.</b> This is the popular deep yellow variety .....	.30	1.75	15.00
<b>SIR WALTER SCOTT.</b> Violet with white stripes. Very popular .....	.25	1.50	12.00

## Crocus in Separate Colors

	Doz.	100	1000		Doz.	100	1000
<b>Blue</b> .....	\$ .20	\$1.10	\$8.50	<b>Yellow</b> .....	\$ .20	\$1.10	\$9.00
<b>Striped</b> .....	.20	1.10	8.50	<b>All colors mixed</b> .....	.20	1.00	7.50
<b>White</b> .....	.20	1.10	8.50				

## Rock Garden Bulbs

The bulbs listed below are specially adapted for rock garden purposes and with the present vogue for this form of gardening are in good demand. Other items, such as *Tulipa Clusiana*, *Leucocoum*, etc., are also suitable for this purpose and are offered in other pages of this catalog.

These bulbs are also widely used for grouping under evergreens and shrubbery where mass plantings make a fine effect very early in the Spring before anything else is in bloom.

## Chionodoxa

	Doz.	100	1000
<b>LUCILIAE.</b> Blue and white .....	\$ .20	\$1.25	\$10.00
<b>SARDENSIS.</b> Deep blue .....	.25	1.50	12.00

## Eranthis

	Doz.	100	1000
<b>HYEMALIS.</b> Bright yellow flowers that bloom in early spring	\$ .25	\$1.50	\$12.50

## Fritillaria

	Doz.	100	1000
<b>MELEAGRIS.</b> Drooping, bell-shaped flowers of very odd colors.	\$ .25	\$1.50	\$12.00

## Muscari (Grape Hyacinths)

They resemble miniature Hyacinths. They naturalize readily and are splendid for rock gardens or borders. Can also be forced.

	Doz.	100	1000
<b>HEAVENLY BLUE.</b> Finest blue. ....	\$ .25	\$1.50	\$12.00

## Scillas

	Doz.	100	1000
<b>SIBIRICA.</b> Very early blue variety. ....	\$ .20	\$1.25	\$10.00
<b>CAMPANULATA, BLUE.</b> (Blue Bells) ....	.25	1.50	12.50
<b>CAMPANULATA, PINK.</b> ....Illustrated on this page .....	.30	1.70	14.00
<b>CAMPANULATA, WHITE</b> ....	.35	2.25	17.50

## Snowdrops—See illustration

	Doz.	100	1000
<b>SINGLE</b> .....	\$ .25	\$1.50	\$12.50
<b>DOUBLE</b> .....	.40	2.50	18.00

See Page 15 for Special Packages of Rock Garden Bulbs



SCILLA CAMPANULATA



SINGLE SNOWDROPS



Amaryllis, Giant Hybrid

## Amaryllis - Giant Hybrids A Specialty With Us

No other bulbous subject offers such an opportunity for the development of increased sales and satisfied customers as these Hybrid Amaryllis. For years we have aided in their development and have started many concerns selling them—and we never get an unfavorable report.

For house culture the ease with which they can be flowered makes them the outstanding subject for this purpose and they also make a beautiful pot plant for florist use. Large display card with every order. Every storekeeper should feature them.

### Giant Hybrids---In Mixed Colors

Ranging from pure white through the various pink shades to deep red

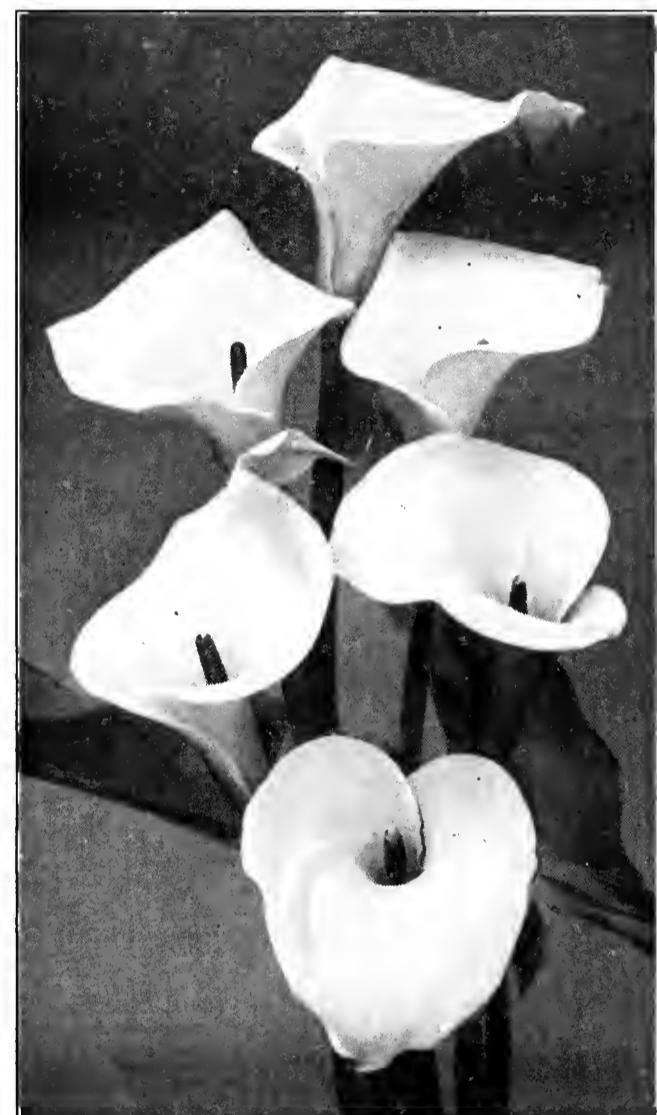
	Doz.	100	1000		Doz.	100	1000
2½ to 3 in.	\$2.00	\$12.50	\$120.00	3½ to 4 in.	\$3.50	\$22.50	\$200.00
3 to 3½ in.	2.50	17.50	160.00	4 in. and up	4.50	28.00	250.00

### Amaryllis Halli

(*Lycoris Squamigera*)

The bulb produces its foliage in spring which is followed by a tall lavender spike of beautiful flowers in midsummer. It is perfectly hardy and a splendid permanent subject for summer flowering in northern gardens.

Each, \$1.00; per doz., \$10.00;  
per 100, \$75.00



Calla Aethiopica

### Callas

Calla flowers are an important subject in all flower shops and every grower should have a planting.

Doz. 100 1000

AETHIOPICA. White.			
1¼ to 1½ in.	\$.85	\$6.00	\$50.00
1½ to 2 in.	1.50	10.00	85.00
2 to 2½ in.	3.00	19.00	160.00

GODFREY. White.

1¼ to 1½ in.	\$1.60	\$11.50	\$95.00
1½ to 2 in.	2.75	18.00	150.00
2 to 2½ in.	3.60	25.00	200.00

ELLIOTTIANA. Yellow

2 to 2½ in.	\$1.80	\$12.00	\$100.00
2½ to 3 in.	2.70	18.00	150.00
3 to 3½ in.	4.00	27.00	225.00

ALBA MACULATA. White.

with spotted foliage

1½ to 2 in.	\$1.35	\$9.00	\$75.00
2 to 2½ in.	1.80	12.00	100.00



Anemone St. Brigid

### Bleeding Heart (Dicentra)

A beautiful garden plant of graceful habit, 2 to 3 feet high. The foliage is of a highly ornamental fernlike appearance, over which hang the drooping spikes of pink, heart-shaped flowers. Blooms outdoors in May and June, and in the fall can be lifted and potted for winter and spring bloom indoors. Be sure to include this in your order— always in popular demand.

#### LARGE FIELD CLUMPS

Per doz., \$3.00; per 100, \$20.00;  
per 1000, \$180.00

#### WRAPPED DIVISIONS

Per doz., \$1.25; per 100, \$8.00;  
per 1000, \$75.00



Bleeding Heart

## Freesias

Freesias are an important florist crop and their low costs permit of extensive planting with good profit possibilities.

<b>PURITY SUPERFLORA.</b> Best white.	<b>Doz.</b>	<b>100</b>	<b>1000</b>
1/2 to 5/8 inch .....	\$ .20	\$1.10	\$ 7.50
5/8 to 3/4 inch .....	.20	1.20	10.00
3/4 to 7/8 inch .....	.25	1.80	15.00
<b>GOLDEN DAFFODIL.</b> Finest yellow.			
1/2 to 5/8 inch .....	\$ .20	\$1.10	\$ 7.50
5/8 to 3/4 inch .....	.25	1.50	12.00
3/4 to 7/8 inch .....	.35	2.50	20.00
<b>RAINBOW MIXTURE.</b> All colors.			
1/2 to 5/8 inch .....	\$ .25	\$1.50	\$12.00
5/8 to 3/4 inch .....	.30	1.75	15.00



Freesia Purity

## Gladiolus Tristis

Creamy white on long, wiry stems. Sweet scented. Fine for garden or greenhouse. Doz., \$1.10; 100, \$7.25; 1000, \$60.00.

## Ixias

Become increasingly popular. Fine when forced cool. Can be planted outdoors in the South. Finest mixture of many colors.

\$ .30 per doz.; \$2.25 per 100; \$18.00 per 1000.

## Bulbous Iris

No other bulbous crop offers such a spread between bulb costs and average flower return as these Iris. They occupy small greenhouse space and are not difficult to force when simple basic cultural rules are followed. And they do well outdoors, too—either in frames or in the field. With careful planning a constant crop of flowers can be had from Christmas to June and they invariably bring big prices.

**WEDGEWOOD.** The earliest blue. Readily flowered for Christmas.

	<b>Doz.</b>	<b>100</b>	<b>1000</b>
8-9 ctm. ....	\$ .30	\$2.00	\$16.00
9-10 ctm. ....	.60	4.00	35.00
10-11 ctm. ....	.75	5.50	48.00

**YELLOW QUEEN.** Most popular yellow kind. Makes a small bulb.

	<b>Doz.</b>	<b>100</b>	<b>1000</b>
6-7 ctm. ....	\$ .45	\$3.00	\$20.00
7-8 ctm. ....	.55	3.60	30.00

**IMPERATOR.** Finest of the late blues. Strong grower and large, sturdy flower.

	<b>Doz.</b>	<b>100</b>	<b>1000</b>
6-7 ctm. ....	\$ .20	\$1.20	\$10.00
7-8 ctm. ....	.30	2.00	18.00

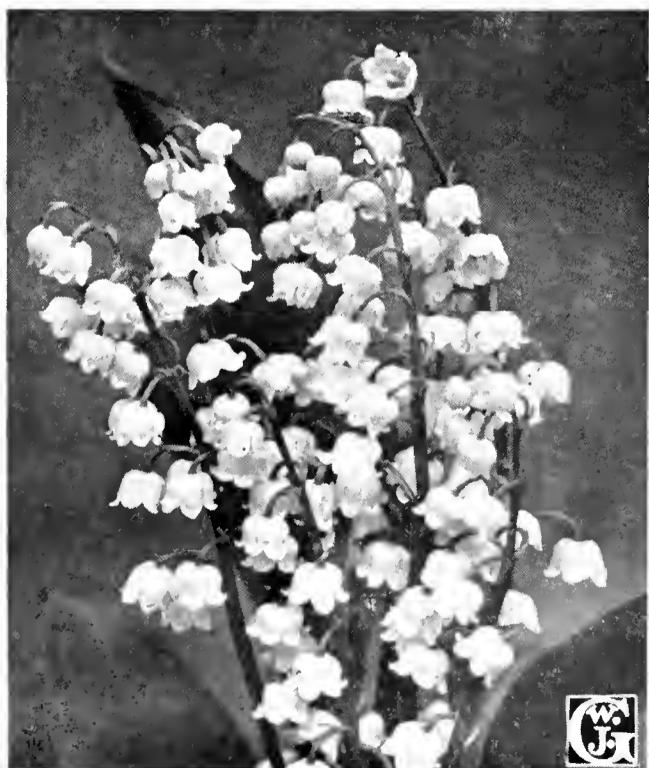
**WHITE EXCELSIOR.** This is the best white. Early

	<b>Doz.</b>	<b>100</b>	<b>1000</b>
6-7 ctm. ....	\$ .30	\$2.00	\$16.00
7-8 ctm. ....	.55	3.60	30.00

## Leucojum Vernum

These flowers resemble giant Snowdrops and have foliage like Narcissus with about the same height. They naturalize readily and are a beautiful subject in any garden.

Doz., 50c; 100, \$3.60; 1000, \$30.00



Lily of the Valley

## Prices Are Lower This Season



Leucojum Vernum

## Lily - of - the - Valley

Lily of the Valley is an extremely important item for those who retail bulbs and plants. The quickness and ease with which they can be so beautifully flowered in the home make them very popular for this purpose and creates a continued demand throughout the whole season. They are so satisfactory to the consumer that they build good will and a demand for other items. We have them packed in the small units as listed below and we advise frequent, small purchases at regular intervals. Store keepers can place them in refrigerators and keep them in perfect condition.

### SELECT STORE QUALITY.

	<b>Case</b>	<b>Case</b>
250 ....	\$ 9.00	1000 ....
500 ....	17.50	2500 ....

We also have a liberal supply of the finest **florist forcing quality** at the following prices

	<b>Case</b>	<b>Case</b>
250 ....	\$10.00	1000 ....
500 ....	19.50	2500 ....

YOU MAY DEDUCT 5% FOR CASH WITH ORDER. SEE INSIDE FRONT COVER.



**Ornithogalum Arabicum**



**Peony, Festiva Maxima**

## Wrapped Peonies in Separate Colors

Each individually wrapped with moss and water-proof paper, and large colored label on wrapper.

Pink, Red and White 2 to 3 eyes .....  
Pink, Red and White 3 to 5 eyes .....

Doz.	100	1000
\$1.25	\$9.00	\$85.00
1.75	12.00	115.00

## RANUNCULUS

These bulbs must be handled as greenhouse subjects in the North but in the Southern and Western States they do splendidly outdoors. The strain that we offer shows a marked improvement over the older types and the flowers are larger, more double, and the most beautiful colors.

### FRENCH HYBRIDS

A mixture containing all of the finest colors.

Doz.	100	1000
.40	3.00	25.00
.30	2.00	16.00

Doz.	100	1000
.40	3.00	25.00
.30	2.00	16.00

### YELLOW GIANT

A fine, large, clear yellow variety.



**Ranunculus**

Less than 25 bulbs sold at the dozen rate, from 25 to 249 at the 100 rate, 250 and more at the 1000 rate.

## Ornithogalum

**ARABICUM.** Large umbel of tall white flowers with black base.  
Doz., \$.55; 100, \$3.60; 1000, \$30.00

**AUREUM.** This is the new yellow variety that is becoming very popular for forcing, either for cut flowers or for pots.  
Doz., \$1.25; 100, \$9.50; 1000, \$80.00

**THRYSOIDES.** This is the famous "Chinchinchee" flower of South Africa which is noted chiefly for its long keeping qualities as the flowers can be maintained in perfect condition for months. Large spike of white flowers.

Doz., \$.55; 100, \$3.60; 1000, \$30.00

## Nerine Sarniensis

This is one of the most beautiful of all bulbous subjects. The bulbs, which are perfectly hardy in the South, flower in early fall, so must be planted early. They are well adapted to garden and home flowering in the North where they bloom with little care and attention in a remarkably short period. Now being used for cut flower purposes by Florists.

Per Doz., \$1.50; Per 100, \$10.00; Per 1000, \$75.00

## PEONIES

THE FALL IS THE PROPER TIME  
TO PLANT PEONIES

Doz.	100
\$2.70	\$18.00
2.70	18.00
3.20	22.50
2.70	18.00
2.70	18.00
2.70	18.00
3.20	22.50
2.70	18.00
2.70	18.00
3.20	22.50
2.70	18.00
3.20	22.50
2.70	18.00
2.70	18.00
3.20	22.50
3.20	22.50
4.00	30.00
2.70	18.00
4.00	30.00
3.20	22.50

# Hardy Lilies

These aristocrats of the summer garden are now within reach of everyone's purse. Every florist should plant them and every storekeeper should feature them. They add a dignified beauty to any garden setting that cannot be attained with other subjects.

## LILIUM AURATUM (Goldband)

A tall, noble Lily, growing 4 to 6 feet high. Its huge flowers are white with red spots and a golden rib down the center of each petal.

	Doz.	100	Case
8-9 in., 180 bulbs to case .....	1.35	9.00	15.00
9-11 in., 125 bulbs to case .....	2.10	14.00	15.00

### Late November Delivery

Doz. 100 Case

1.35 9.00 15.00  
2.10 14.00 15.00

## LILIUM CANDIDUM (Madonna Lily)

One of the most beautiful and popular of all Hardy Lilies. Should be planted early for best results. We are direct importers from prominent French growers.

	Doz.	100	1000
20-22 ctm., southern grown .....	\$1.25	\$8.50	\$70.00
24-26 ctm., northern grown .....	1.80	12.00	100.00
26-28 ctm., northern grown .....	2.20	15.00	130.00
28-30 ctm., northern grown .....	2.50	17.50	150.00
30 ctm., northern grown .....	3.00	20.00	185.00

### September Delivery

Doz. 100 Case

\$1.25 \$8.50 \$70.00  
1.80 12.00 100.00  
2.20 15.00 130.00  
2.50 17.50 150.00  
3.00 20.00 185.00

## LILIUM HENRYI

A very tall, robust grower bearing yellow flowers with lighter stamens.

	Doz.	100	Case
8-10 in., 180 bulbs to case .....	1.80	12.00	17.00
9-11 in., 125 bulbs to case .....	2.10	14.00	16.00

### Late November Delivery

Doz. 100 Case

1.80 12.00 17.00  
2.10 14.00 16.00

## LILIUM REGALE

Not only is this one of the most beautiful of all Hardy Lilies, but it has the additional important quality of seemingly adapting itself to many different locations and doing uniformly well. It will thrive and produce splendidly in any ordinary garden location. It is a white trumpet Lily with markings of pink, yellow and light brown, extremely fragrant and flowers in June.

	Doz.	100	1000
6-8 in. ....	\$ .90	\$6.00	\$50.00
7-9 in. ....	1.10	8.00	75.00
8-10 in. ....	1.35	10.00	95.00
10 in. up ....	2.25	15.00	135.00

## LILIUM RUBRUM

A Japanese Lily, growing 3 to 4 feet high with large open flowers of carmine-pink with crimson spots.

	Doz.	100	Case
8-9 in., 200 bulbs to case .....	1.35	9.00	16.00
9-11 in., 140 bulbs to case .....	2.10	14.00	16.00

### Late November Delivery

Doz. 100 Case

1.35 9.00 16.00  
2.10 14.00 16.00

## LILIUM TIGRINUM—Single (Tiger Lily)

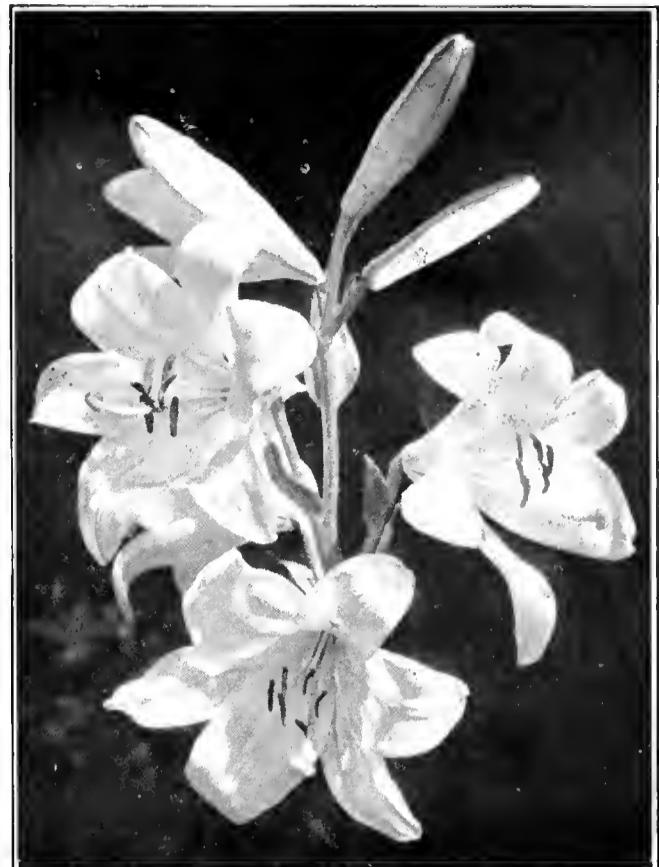
Orange-yellow with black spots. A great favorite that gives splendid results, without much coddling, and quickly increases into large clumps or colonies in the hardy border.

	Doz.	100	1000
Price .....	\$ .90	\$6.50	\$60.00

### October Delivery

Doz. 100 Case

\$ .90 \$6.50 \$60.00



LILIUM CANDIDUM



LILIUM AURATUM



## Lilium Erabu

This variety is largely used by a great many growers who favor its earliness, easy handling qualities, height and number of flowers per bulb.

6-8 in., 400 bulbs per case.  
7-9 in., 300 bulbs per case.  
8-10 in., 250 bulbs per case.  
9-10 in., 200 bulbs per case.

Any of the above sizes at \$19.00 per case.

## Lilium Giganteum

This is the favorite dependable variety for Easter forcing and for use from cold storage during the remainder of the season. The prices quoted are for the northern grown bulbs and for the southern grown the prices will be \$1.00 per case lower.

6-8 in., 400 bulbs per case.  
7-9 in., 300 bulbs per case.  
8-10 in., 250 bulbs per case.  
9-10 in., 200 bulbs per case.  
Any of the above sizes at \$20.00 per case.

## Lilium Harrisii

There are lots of growers who still depend upon this Bermuda variety. It is one of the finest and largest of all and, especially for pot plants, is very highly regarded.

It can be brought into bloom very early in the new year.

6-7 in., 335 bulbs per case.  
7-9 in., 200 bulbs per case.  
9-11 in., 100 bulbs per case.  
11-13 in., 50 bulbs per case.  
Any of the above sizes at \$25.00 per case.

# Packaged Bulbs

## For Store Trade

"Sales Increased 200% to 500%" 

The quotation above tells the story! The many other advantages of handling packaged bulbs are obvious. Evaporation is prevented and live condition is maintained much longer than when exposed to the dry store atmosphere. The orderly, eye-catching display prevents waste or mixing of varieties and selection by customer is simplified. Many stores have found that a display of these packages in combination with bulk bulbs is a non-conflicting sales stimulator. For display purposes, we recommend the Special 500 Package Introductory Assortment.



Cellophane Counter Display Package

FARNCOMBE SANDERS. Red  
INGLSCOMBE YELLOW.  
KING HAROLD. Brown-red  
AFTERGLOW. Orange  
CLARA BUTT. Pink

## Varieties of Tulips

CITY OF HAARLEM. Red  
REV. H. EWBANK. Lavender  
PRINCE OF WALES. Rose  
LA CANDEUR. White  
LA TULIPE NOIRE. Black

GRAND MAITRE. Dark blue  
GERTRUDE. Pink  
L'INNOCENCE. White

## Varieties of Hyacinths

LA VICTOIRE. Red  
QUEEN OF THE BLUES. Light blue  
MARCONI. Rose



Typical

## Counter Layout

Combining Bulk and Packaged Bulbs.

## Special

### 500 Package Introductory Assortment

**Darwin Tulips—30%**

150 Packages — Assorted Varieties

**Hyacinths—10%**

50 Packages — Assorted Varieties

**Crocus—15%**

75 Packages — Mixed Colors

**English Bluebells—10%**

50 Packages

**Daffodils—15%**

75 Packages — Assorted Varieties

**Narcissus, Paper-White—20%**

100 Packages

**Special Price for Above Assortment of 500 Packages**

**\$70.00**

## Re-orders

For less than 500 packages at above special price must include all varieties in the proportions (%) shown above.

Minimum order 100 packages

## Color Display Cards FREE With Order for Bulk Bulbs

Flowering bulbs convey no impression in the customer's mind as to what they will produce.

Displays of dry bulbs and roots are colorless and have no merchandising value. We have prepared a series of attractive display cards for most of the varieties listed, showing each flower in natural color, the name and space for pricing. Ask for these with bulk bulb orders.

# Small Size Packages in Display Cartons

These Self-Selling Cellophane Packages Will Increase Sales — Try Them for Quick Turnover

Any firm that is attempting to develop a line of bulbs can increase their sales tremendously by employing the colorful, compact carton for your bulbs. They are simple to use.



Display Cartons 25 Packages

## Narcissus—Paper-White

Bulbs 1/4 Each Package

Per Carton of 25 Packages

**\$1.65**



Assorted Display Carton

consisting of:

5 Pkgs	DARWIN TULIPS
7 "	HYACINTHS
4 "	CROCUS
3 "	DAFFODILS
3 "	BLUEBELLS
4 "	NARCISSUS

2 bulbs	each
7 "	each
1 "	each
3 "	each
3 "	each
1 "	each

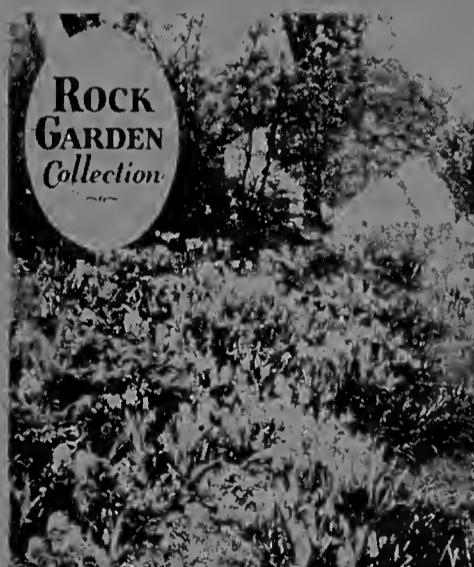
Per Carton of 25 Packages

**\$1.65**

Complete Growing Instructions on Every Label.

## Rock Garden Envelope

An  
Attractive  
Colorful  
Package  
That Sells  
Itself  
Wherever  
Displayed



Per doz. envelopes

**\$1.65**

Per 100 envelopes

**\$12.50**

## Rock Garden Assortment

A beautiful Rock Garden Assortment. All suitable kinds of rock garden flowers, each variety separately packed and arranged in a small envelope tied in a knot, together with growing instructions.

Price per dozen

- 20 Crocus, Mixed Colors
- 20 Grape Hyacinths
- 10 Scilla Siberica
- 10 Bluebells
- 10 Snowdrops

- 10 Chionodoxas
- 5 Eranthis
- 5 Spring Snowflake
- 5 Lady Tulips
- 5 Fritillaria

A SPLENDID QUICK SELLING ITEM  
FOR EVERY BULB MERCHANT

Price Per  
Assortment

**\$1.50**

A beautiful Rock Garden Assortment. The colors on the front and illustration are excellent. Few words on the rear.

Contents of the Rock Garden Assortment:

- 2 bulbs each of—Crocus and Grape Hyacinths.
- 1 bulb each of—Snowdrops, Eranthis, Bluebells, Fritillaria, Chinodoxa and Scilla Siberica

The envelope measures 4 1/2" x 6 1/2". It is a splendid snowy item or a feature sale at a popular price.

## SUPPLIES FOR BULB DEALERS

### PEARL CHIPS—Colored

1-lb. cellophane bags—per 100 bags	\$6.00
100-lb. bag	4.00
5 100-lb. bags	18.00
10 100-lb. bags	35.00

### PEARL CHIPS—White

1-lb. cellophane bags—per 100 bags	\$5.00
100-lb. bag	3.00
5 100-lb. bags	14.00
10 100-lb. bags	27.00

### BULB FIBER

1-qt. packages—per 100	\$6.00
100-lb. bag	3.50

### BULB PEBBLES—Washed and Screened

100-lb. bag	\$2.00
5 100-lb. bags	8.75
10 100-lb. bags	16.50
20 100-lb. bags	30.00

# Gladiolus and Dahlias

### For Forcing and Early Planting In The South

While a complete list of these subjects will be shown in our spring catalog — ready for mailing January 1st — we are prepared at this time to quote prices for those who are interested in placing earlier orders. Our Gladiolus plantings, among the largest in the East, include liberal quantities of the acknowledged commercial leaders as well as newer kinds that are now available at prices that will permit of quantity planting. In Dahlias we are maintaining our position as the foremost suppliers of the leading cut flower kinds, and are prepared to quote our usual special prices on the finest available varieties—including many new ones that are making a fine showing in our fields. Ask for these quotations if you want them and be sure that your name is on our mailing list to receive the spring catalog.



# WALTER J. GUILLE, INC.

FLOWER BULB SPECIALISTS

HICKSVILLE, LONG ISLAND, NEW YORK